

U.S. Department of Justice

Washington, DC 20530

**Supplemental Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**For 6 Month Period Ending April 30, 2020

(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant

(b) Registration Number

HONG KONG TOURISM BOARD

2110

(c) Primary Business Address

5901 W CENTURY BLVD. SUITE 650  
LOS ANGELES, CA 90045

2. Has there been a change in the information previously furnished in connection with the following?

(a) If an individual:

(1) Residence address(es) Yes ☐ No ☐(2) Citizenship Yes ☐ No ☐(3) Occupation Yes ☐ No ☐

(b) If an organization:

(1) Name Yes ☐ No ☒(2) Ownership or control Yes ☐ No ☒(3) Branch offices Yes ☐ No ☒

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSES TO ITEMS 3, 4, 5, AND 6.**3. If the registrant previously filed an Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒If yes, has the registrant filed an updated Exhibit C? Yes ☐ No ☐

If no, please file the updated Exhibit C.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

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4. (a) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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(b) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Ceased
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5. (a) Has any person named in Item 4(a) rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

Name	Foreign Principal(s) Represented	Services
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(b) During this 6 month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

Name	Residence Address	Citizenship	Position	Date Assumed
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(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
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(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
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6. Have short form registration statements been previously filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement or submitted with this filing? Yes ☒ No ☐

If no, list names of persons who have not previously filed the required statement or are not submitting a short form with this filing.

**II - FOREIGN PRINCIPAL**


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7. Has the registrant's connection with any foreign principal(s) ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal

Date of Termination

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8. Has the registrant acquired any new foreign principal(s)<sup>2</sup> during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal

Date Added

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9. In addition to those named in Items 7 and 8, if any, list the foreign principal(s) whom the registrant continued to represent during the 6 month reporting period.

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10. (a) Has the registrant filed Exhibits A and B for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A<sup>3</sup> Yes ☐ No ☐ N/A ☒

Exhibit B<sup>4</sup> Yes ☐ No ☐ N/A ☒

If no, please file the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal(s) whom the registrant represented during this 6 month period? Yes ☐ No ☒

If yes, has the registrant filed an amendment to these exhibits? Yes ☐ No ☐

If no, please file the required amendment.

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<sup>2</sup> The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

**III - ACTIVITIES**

11. During this 6 month reporting period, has the registrant engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, identify each foreign principal and describe in full detail all activities and services:

Foreign Principal	Activities/Services
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12. During this 6 month reporting period, has the registrant, on behalf of any foreign principal, engaged in political activity<sup>5</sup> as defined below? Yes ☐ No ☒

If yes, identify each foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers and subject matter. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's political activities.

Set forth below in the required detail the registrant's political activities.

Foreign Principal	Date	Contact	Method	Purpose
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13. In addition to the above described activities, if any, has the registrant engaged in activity or rendered any services on its own behalf which benefits the registrant's foreign principal(s)? Yes ☒ No ☐

If yes, describe fully.

Foreign Principal	Activities/Services
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PLEASE SEE ATTACHED

<sup>5</sup> "Political activity," as defined in Section 1(o) of the Act, means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

14. (a) **RECEIPTS-MONIES**

If no, please explain why no monies were received.

Total

If no, please file the required Exhibit D.

Foreign Principal	Date Received	From Whom	Purpose	Thing of Value
HONG KONG GOVERNMENT	NOV 1 2019 TO APR 30 2020	HONG KONG GOVERNMENT	TO PROMOTE TOURISM TO HONG KONG	POSTERS, BROCHURES * DISPLAY MATERIALS

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

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15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, has the registrant disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement or transmitted monies to any such foreign principal? Yes ☒ No ☐

If no, explain why no disbursements were made.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Foreign Principal	Date	Recipient	Purpose	Amount	Subtotal
		PLEASE SEE ATTACHED 15A			

\$960,624.12

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Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, has the registrant disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☒ No ☐

If yes, furnish the following information:

Foreign Principal	Date	Recipient	Purpose	Thing of Value
HONG KONG GOVERNMENT	NOV 1 2019 TO APR 30 2020	WHOLESALES, RETAILERS, MEETING & INCENTIVE PLANNERS & TRAVELING	TO PROMOTE TOURISM TO HONG KONG	TRADEMARKS, MEETINGS GUIDES AND BROCHURES

**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, has the registrant (or any short form registrant) from its own funds and on its own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

Date	Donor	Political Organization/Candidate	Method	Amount/ Thing of Value
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.



**V - INFORMATIONAL MATERIALS**

16. (a) During this 6 month reporting period, has the registrant prepared, disseminated or caused to be disseminated any informational materials?<sup>12</sup> Yes ☐ No ☒

(b) If yes, identify each such foreign principal(s) for which informational materials were disseminated.

17. During this 6 month reporting period, has a budget been established or specified sum of money allocated to finance the registrant's activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, and specify the period of time and the amount.

Foreign Principal	Period of Time	Amount
HONG KONG GOVERNMENT	NOV 1 2019 TO APR 30 2020	\$1,423,000.00

18. During this 6 month reporting period, has the registrant's activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- ☒ Magazine or newspaper    ☒ Advertising campaigns    ☒ Press releases    ☐ Pamphlets or other publications  
☐ Lectures or speeches    ☒ Radio or TV broadcasts    ☐ Motion picture films    ☐ Letters or telegrams  
☒ Email  
☒ Website URL(s): DISCOVERHONGKONG.COM  
☒ Social media websites URL(s): FACEBOOK, TWITTER, INSTAGRAM & PRINTEREST  
☐ Other (specify) DIGITAL MARKETING

19. During this 6 month reporting period, has the registrant prepared, disseminated, or caused to be disseminated informational materials among any of the following groups:

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> Public officials      | <input type="checkbox"/> Newspapers                   | <input type="checkbox"/> Libraries                |
| <input type="checkbox"/> Legislators           | <input type="checkbox"/> Editors                      | <input type="checkbox"/> Educational institutions |
| <input type="checkbox"/> Government agencies   | <input type="checkbox"/> Civic groups or associations | <input type="checkbox"/> Nationality groups       |
| <input type="checkbox"/> Other (specify) _____ |   |   |

20. Indicate the language used in the informational materials:

- ☒ English    ☐ Other (specify) \_\_\_\_\_

21. Has the registrant filed with the FARA Unit, U.S. Department of Justice a copy of each item of such informational materials prepared, disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

If no, please file the required informational materials.

22. Has the registrant labeled each item of such informational materials with the statement required by Section 4(b) of the Act?

Yes ☐ No ☒

<sup>12</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



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**VI - EXECUTION**

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Supplemental Statement, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature <sup>13</sup>	eSigned
June 02, 2020	Bill Flora	/s/ Bill Flora	

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<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Summary report Nov 2019 to Apr 202013

**13B Disbursements-Monies**

Function	Location	Period	Amount
Andrew Keown	Nationwide	18/12/2019	7,000.00
Bob Sharak & Associates, Inc.	Nationwide	10/1/2020	19,500.00
Business Wire, Inc.	Nationwide	25/4/2020	2,403.00
Canvassing The World, LLC	Nationwide	20/12/2019	27,548.50
CATHAY PACIFIC AIRWAYS (CANADA)	Nationwide	28/3/2020	3,000.00
CISION US INC.	Nationwide	15/1/2020	5,500.00
CONSTANT CONTACT	Nationwide	9/4/2020	1,388.28
CSL MOBILE LIMITED	Nationwide	9/1/2020	1,071.40
DIRECT SELLING ASSOCIATION (DSA)	Nationwide	18/4/2020	3,300.00
DUKLING LIMITED	Nationwide	16/12/2019	14,299.45
GOWAY TRAVEL LTD	Nationwide	1/12/2019	4,850.00
HONG KONG ASSOCIATION OF SOUTHERN CALIFORNIA	Nationwide	10/1/2020	1,000.00
HONG KONG SKY DECK LIMITED	Nationwide	28/4/2020	6,374.31
KERRY LOGISTICS (HONG KONG) LIMITED	Nationwide	11/3/2020	3,668.75
Meeting Professionals International	Nationwide	29/2/2020	1,550.00
MINDSHARE USA LLC	Nationwide	25/4/2020	3,500.00
MINDSHARE USA LLC	Nationwide	1/12/2019	1,750.00
NORTHSTAR TRAVEL MEDIA, LLC	Nationwide	22/1/2020	55,000.00
OCEAN PARK CORPORATION	Nationwide	2/1/2020	11,088.32
PROFESSIONAL SECURITY SERVICES LIMITED	Nationwide	3/2/2020	403.00
QUESTEX MEDIA GROUP LLC	Nationwide	29/3/2020	9,900.00
Sauce & Liver Productions, LLC	Nationwide	19/2/2020	55,097.00
SUCCESSFUL MEETINGS/NORTHSTAR	Nationwide	20/3/2020	20,000.00
TravMedia USA LLC	Nationwide	20/3/2020	3,950.00
Zapwater Communications, Inc.	Nationwide	27/3/2020	7,000.00
			270,142.02

## Summary report Nov 2019 to Apr 202014A

## 14(a) Receipts-Monies

Total for Nov 1 2019- April 2020

Date	Reimburse Amount
11/6/19	100,000.00
12/3/19	300,000.00
1/3/20	300,000.00
2/4/20	370,000.00
3/3/20	178,000.00
4/2/20	175,000.00
Total	<u>\$ 1,423,000.00</u>
Interest	219.25
	<u>\$ 1,423,219.25</u>

Summary report Nov 2019 to Apr 202015a

15(a) DISBURSEMENTS - MONIES			
DATE	TO WHOM	PURPOSE	AMOUNT
Nov 1 2019 to April 30 2020	Staff	Wages & Salaries	499,697.17
	Hartford Pensys	Retirement Contribution	64,543.08
	Blue Shield Cigna Life Insurance CoPower Humana Dental NYS Unemployment Insurance Reliance Standard Life	Medical/Life Dental Coverage	66,666.41
	Office Expenses	Rent; utiliites, postages (mailing house services included along with messenger services, UPS,etc) insurance coverages (includes liabilities & workers's comp travel); lease & maintenance charges on equipment; consulting fee; misc charges (including printing; parking; material display,etc) (included both LA & NY offices expenses).	59,575.44
		Special Promotion & Exhibition And Exmloyees travel expense for sales calls & administration Travel, etc	270,142.02
		Total Expenses	<u>\$ 960,624.12</u>